



## Sutton County Pricing Analysis

Hunt Energy Services solicited proposals from 9 suppliers on Thursday December 22 due to markets closed on December 23 and 26. Proposals were received from 6 suppliers. The prices below reflect the proposals provided by suppliers. Should Sutton County wish to move ahead with contracting, we recommend the following next steps:

- Authorize the County Judge to execute a contract
- Select a supplier for solicitation of a contract
- Evaluate contract terms (bandwidth, add/deletion of meters, pass-thru charges, etc)
- Select lowest priced supplier for final pricing and contract execution

REP	Term	12	18	24	30	36	48
Crius		\$ 0.04332	\$ 0.04240	\$ 0.04224	NA	\$ 0.04181	NA
Champion		\$ 0.04178	\$ 0.04239	\$ 0.04014	\$ 0.04111	\$ 0.03993	\$ 0.04018
<b>Green Mountain</b>		\$ 0.03987	\$ 0.04156	\$ 0.03975	NA	<b>\$ 0.03842</b>	\$ 0.03930 *
Entrust		\$ 0.04510	\$ 0.04570	\$ 0.04370	NA	\$ 0.04310	NA
Cirro		\$ 0.04133	\$ 0.04390	\$ 0.04023	NA	\$ 0.04003	\$ 0.04052
Reliant		\$ 0.04850	\$ 0.04659	\$ 0.04610	NA	\$ 0.04650	\$ 0.04650
Low		\$ 0.03987	\$ 0.04156	\$ 0.03975	\$ 0.04111	\$ 0.03842	\$ 0.03930
High		\$ 0.04850	\$ 0.04659	\$ 0.04610	\$ 0.04111	\$ 0.04650	\$ 0.04650
<b>Spread HI - Lo</b>		\$ 0.00863	\$ 0.00503	\$ 0.00635	\$ -	\$ 0.00808	\$ 0.00720

### Current Pricing for Crockett County

Annual Usage	450,000	Kilowatt Hours
Current Price	\$0.05807	Per kilowatt Hour
Lowest Priced Supplier	Green Mountain	
Lowest Priced Term	36 Months	
Lowest Price	\$0.03842	Per kilowatt hour

Energy Portion of annual bill based on historical usage and current contract price.	\$ 26,132
Energy Portion of annual bill based on historical usage and current offered price.	<u>\$ 17,289</u>
Savings.....	\$8,843